

TELESTE

RESULTS 2006

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Essential Events in 2006

12.1.2006: An important order received from Belgian Brutélé. Order value 4 M€

18.1.2006: An order from ImmoMediaNet GmbH in Germany. Order value exceeds 4 M€

21.3.2006: Signing of a letter of intent with Essent Kabelcom concerning the deployment of Teleste's EttH (100 Mbps) solution

3.4.2006: Signing of a frame agreement with British Telecom. Contract value exceeding 10 M€

26.4.2006: Teleste selected as the main supplier of cable-TV products for Elisa in Finland. Contract value 2.4 M€

2.5.2006: Teleste selected as the main supplier of HFC-equipment for a Swedish cable-TV operator. The three year agreement estimated value over 5 M€

2.6.2006: Teleste purchases Suomen Turvakamera Oy in order to strenghten the end-to-end video surveillance solutions within Video Network's business area

19.6.2006: Teleste acquires Swedish PromaCom AB for widening its knowledge base into FttH solutions

13.11.2006: Teleste signs an extension to the previous frame agreement with Altice Group in France. The new extended part of the agreement is worth 23 M€

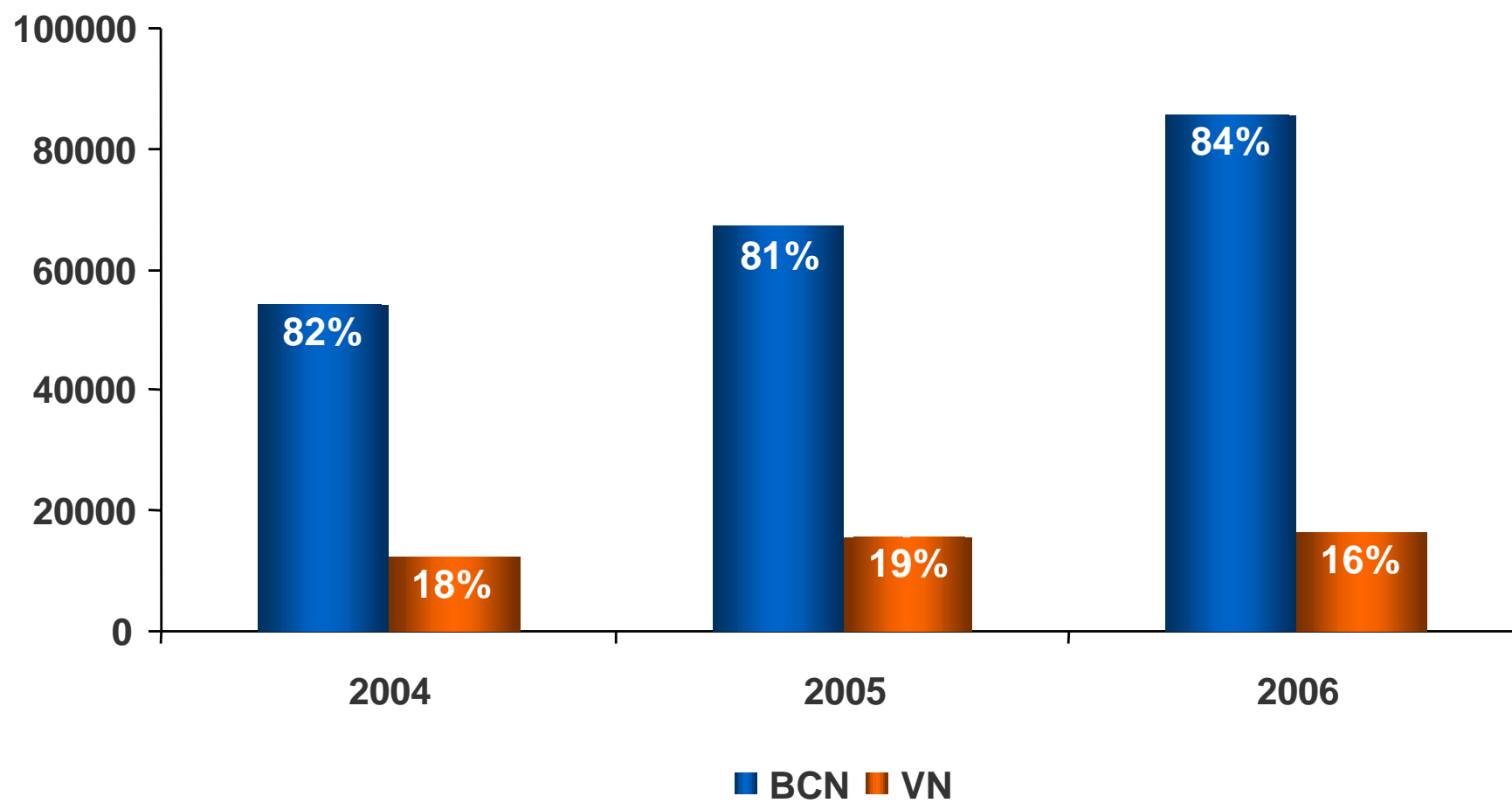
15.12.2006: Hanaro Telecom from South-Korea deploys Teleste's EttH solution. Teleste recieves the first initial order of 4.5 M€

18.12.2006: Teleste signs a frame agreement with a leading hospitality solutions provider to supply digital headend equipment together with integrating and support services to hotels across Europe and The Middle East. Order value exceeds 5 M€

Teleste Full Year

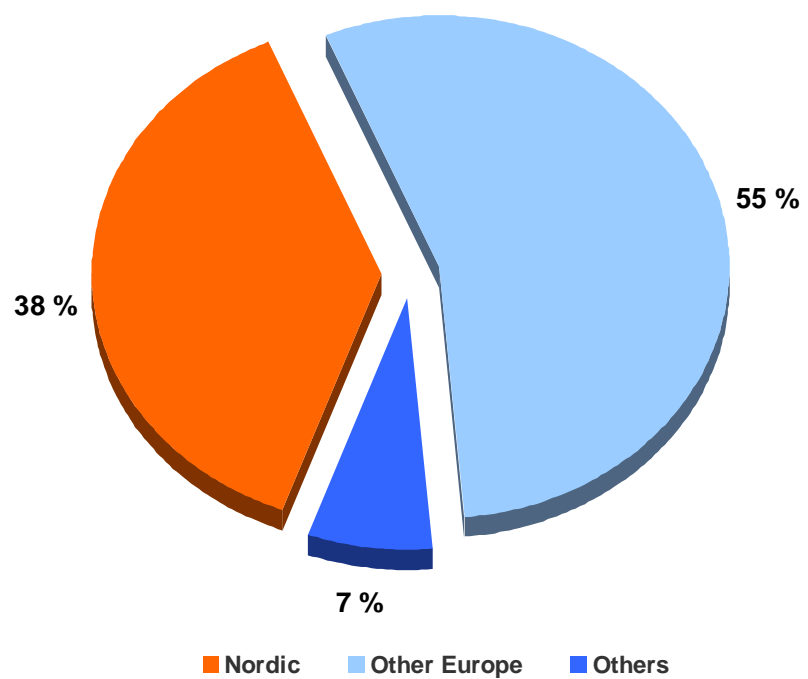
	2006	2005	Change%
Orders Received	107.2	85.4	+26%
Net Sales	101.8	82.6	+23%
Operating Profit	9.8	8.6	+14%
Net Profit	6.9	6.0	+16%
EPS	0.41	0.35	+16%
EBIT %	9,6%	10,4%	

Net Sales by Business Areas

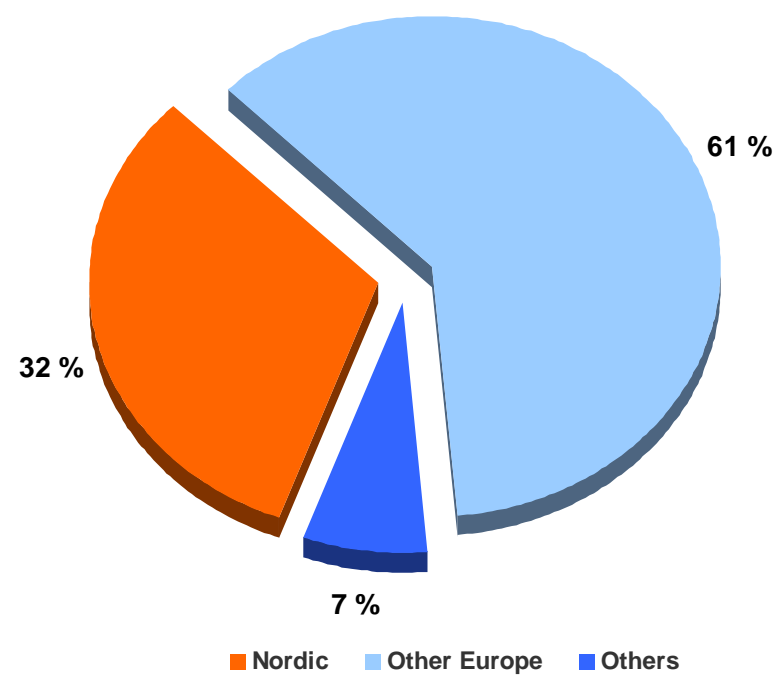


Net Sales by Areas

2005

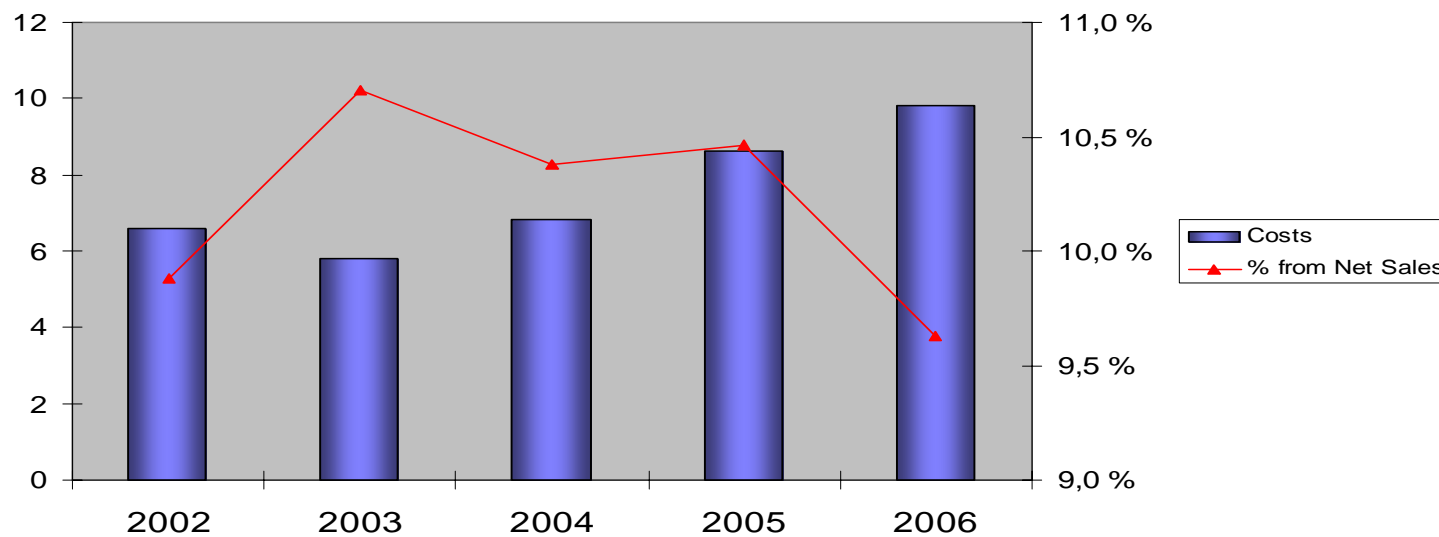


2006



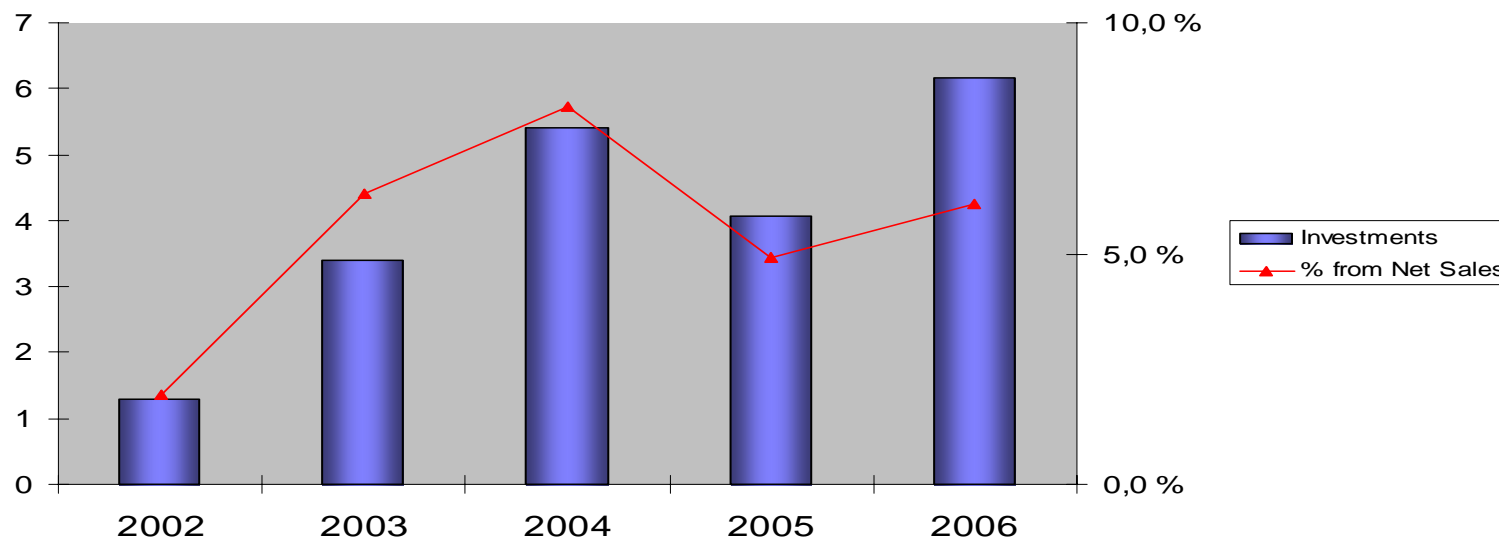
R&D Costs

M€	2006	2005
Costs	9,8	8,6
% of Net Sales	9,6%	10,5%

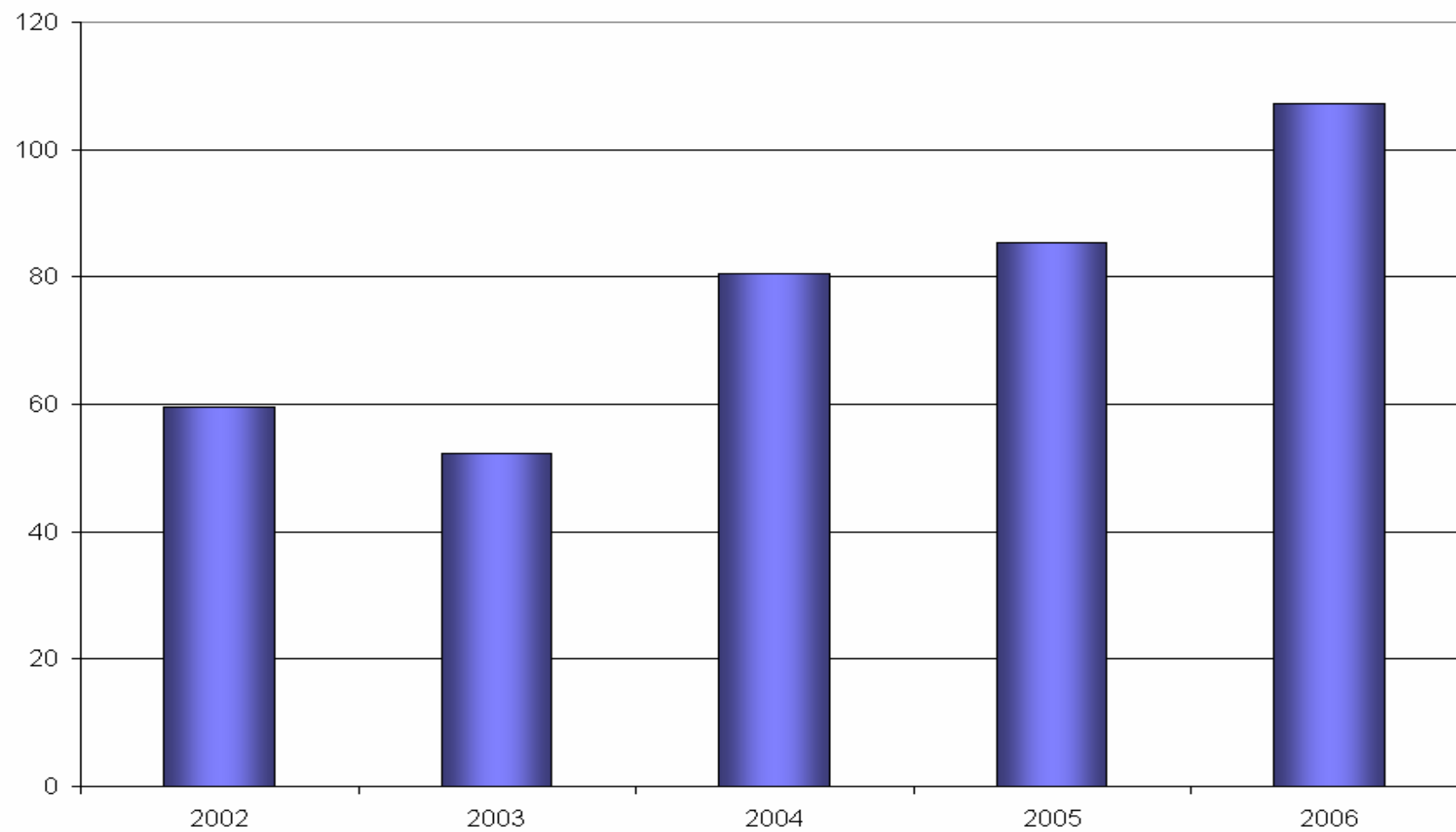


Investments

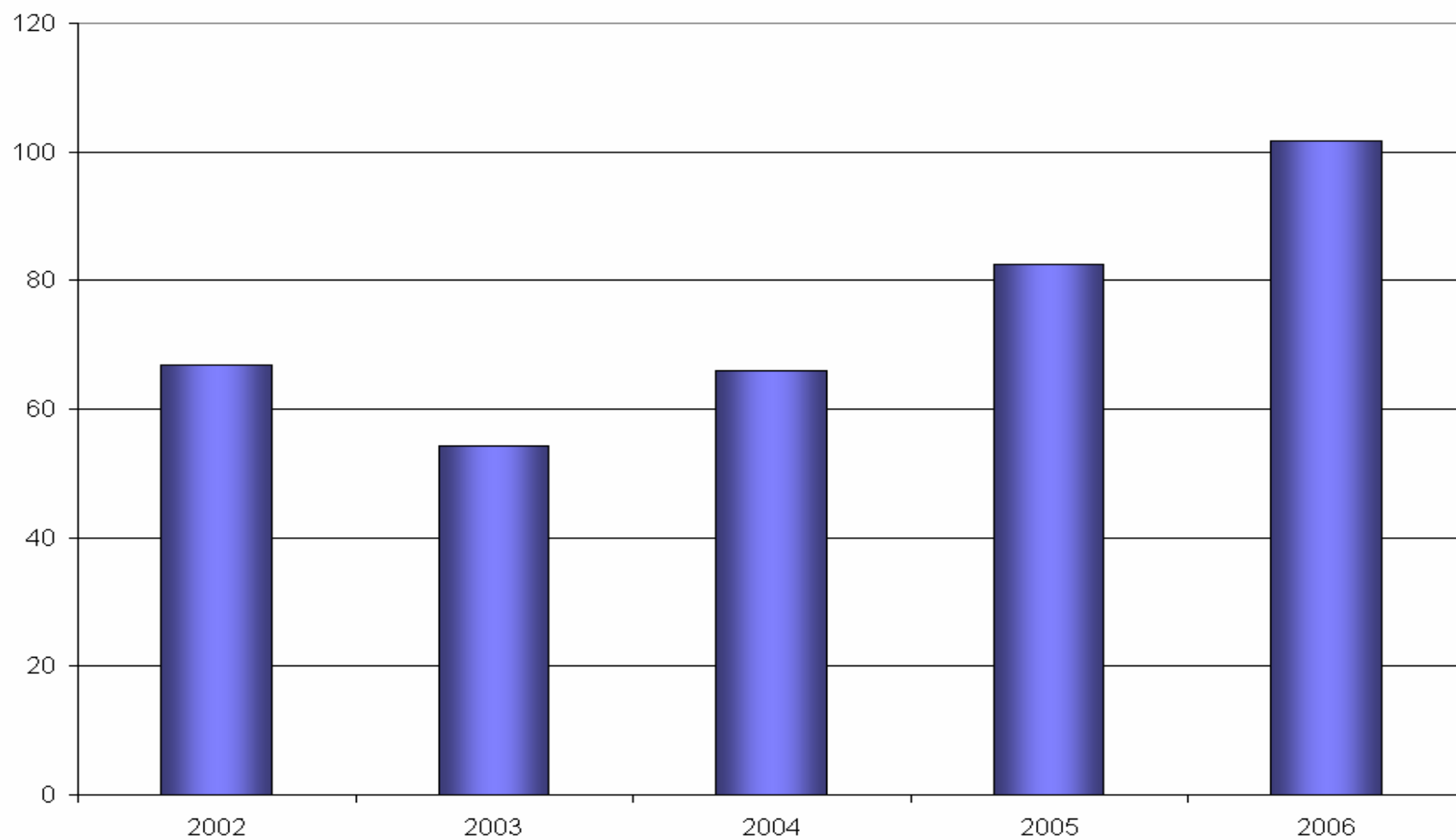
M€	2006	2005
Investments	6,2	4,1
% of Net Sales	6,1%	4,9%



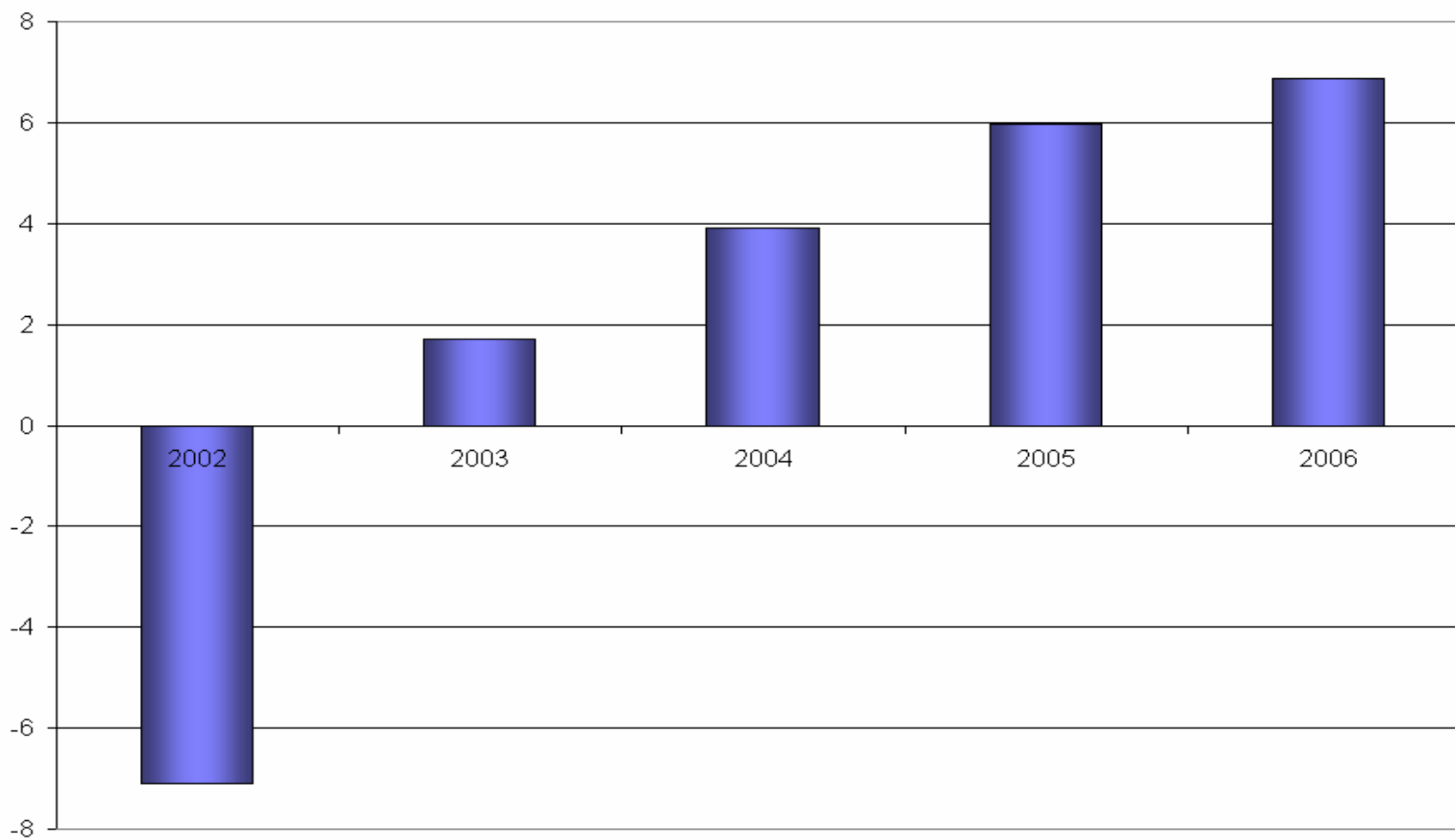
Orders Received



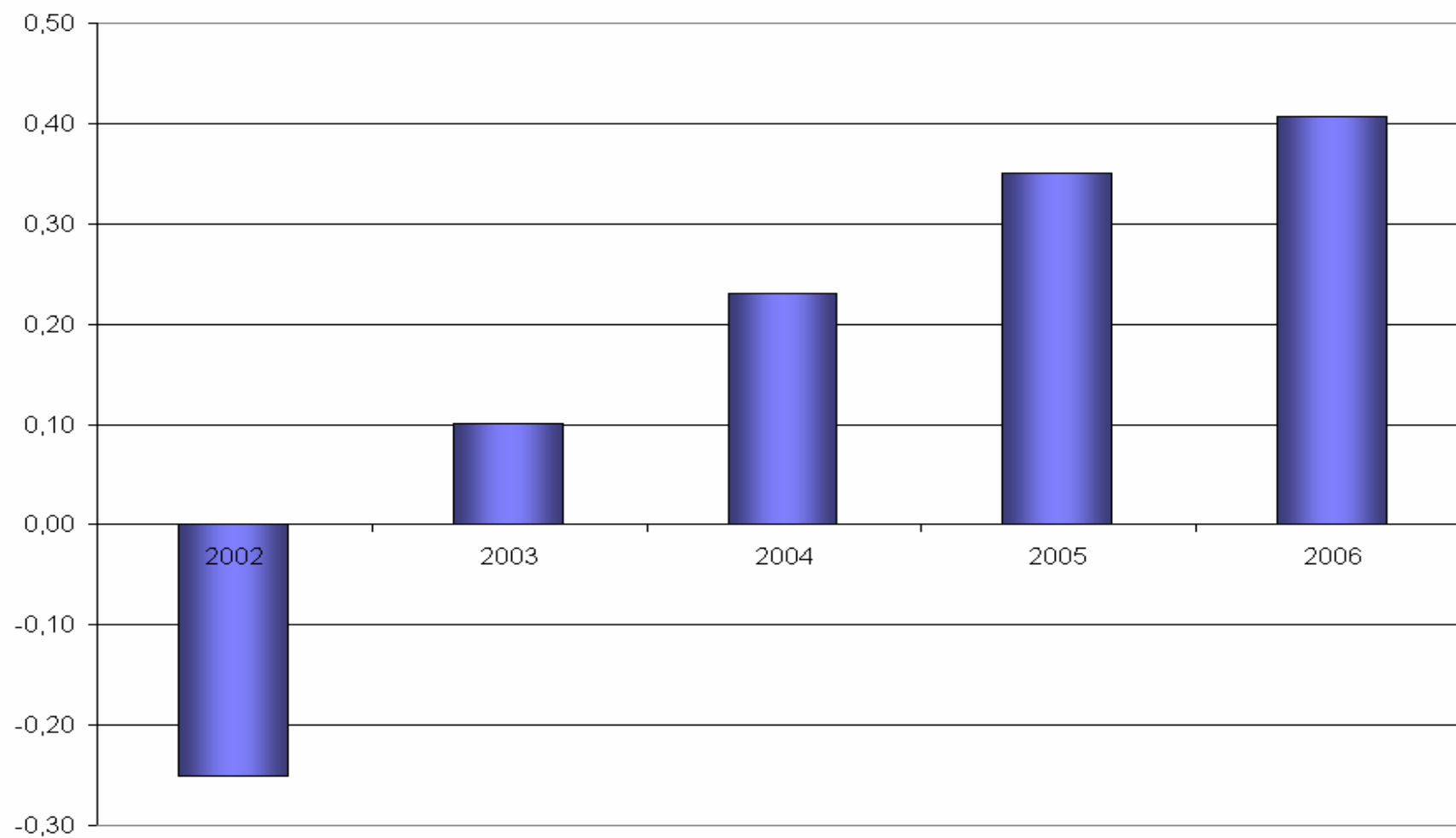
Net Sales



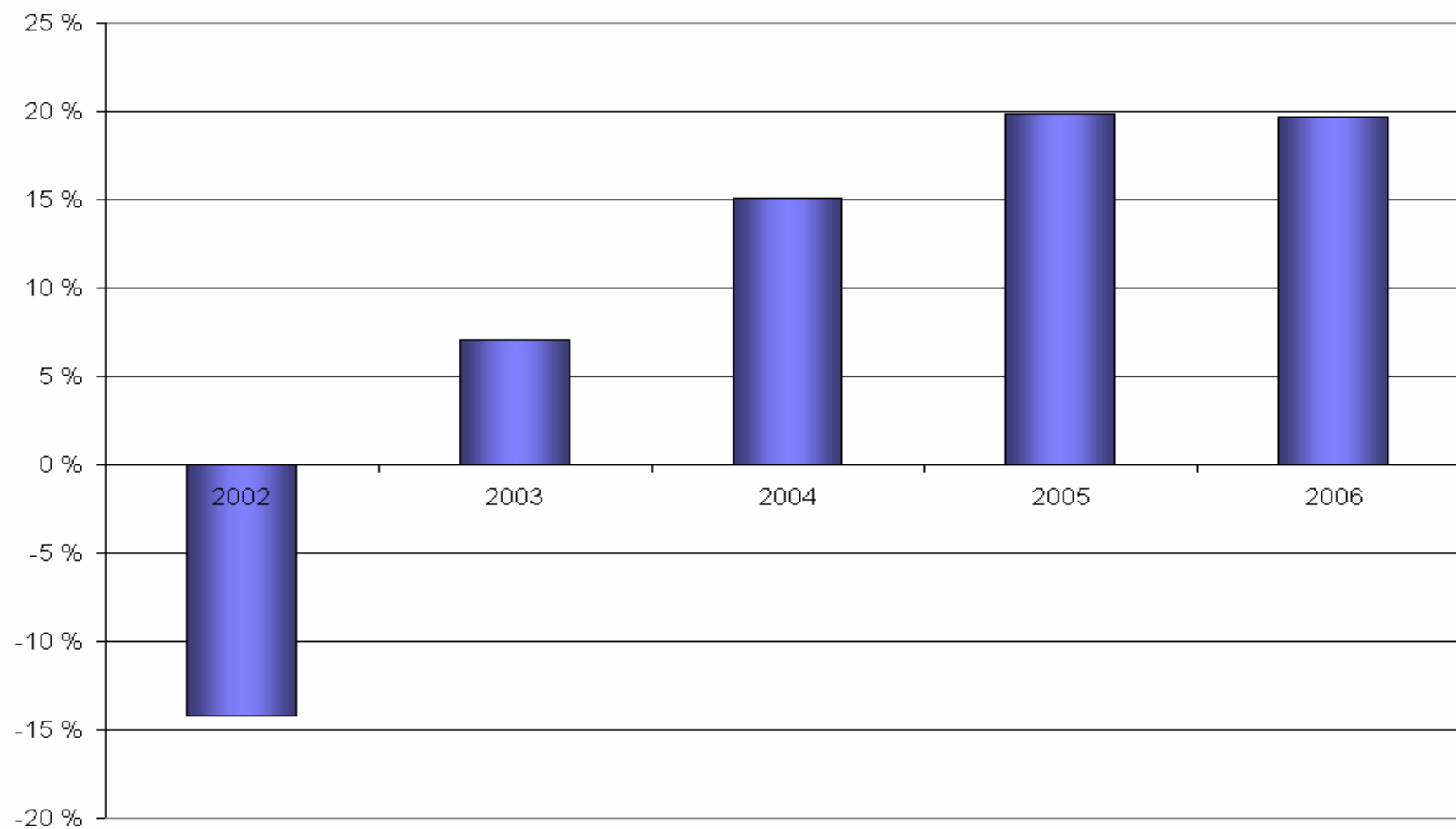
Net Profit



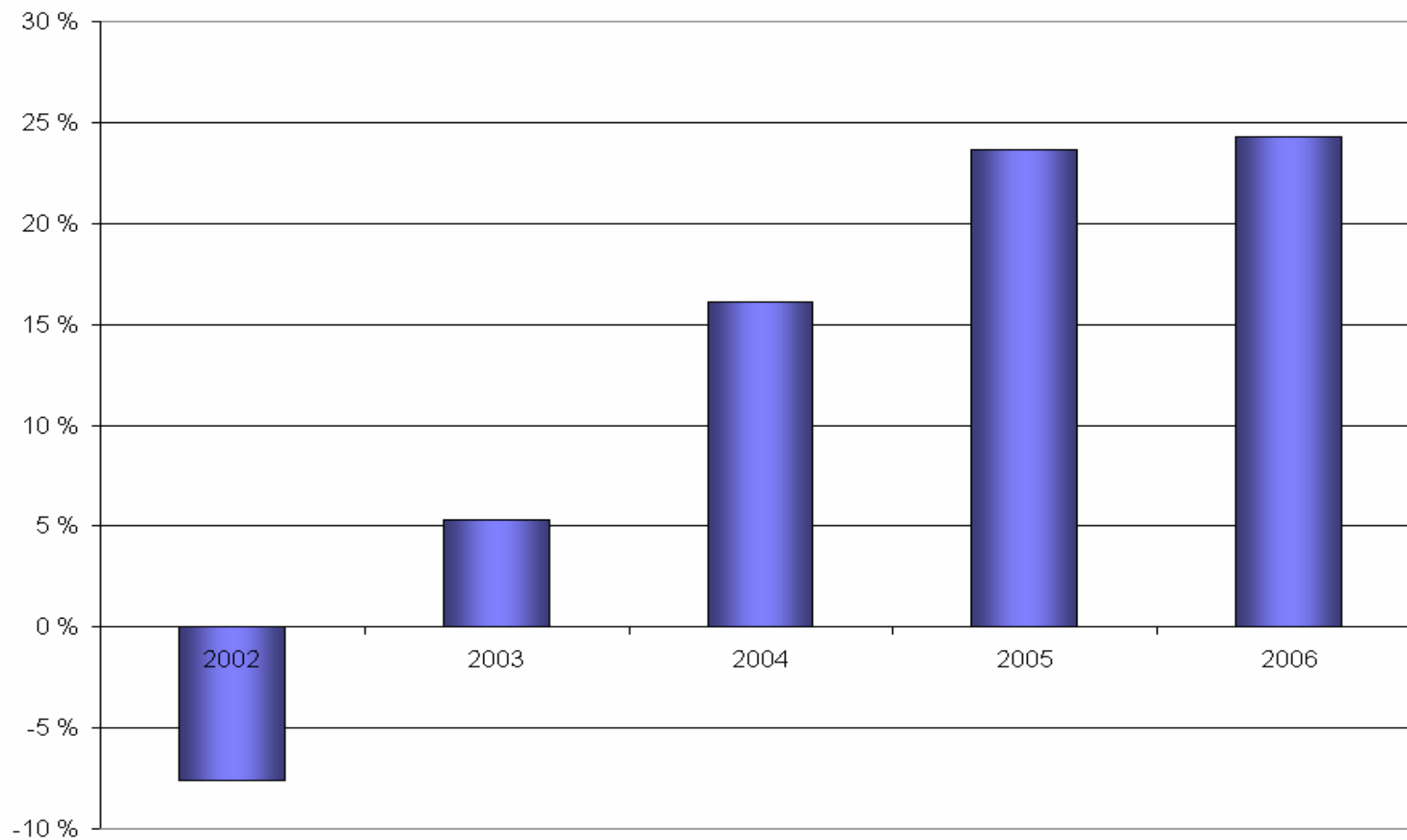
EPS



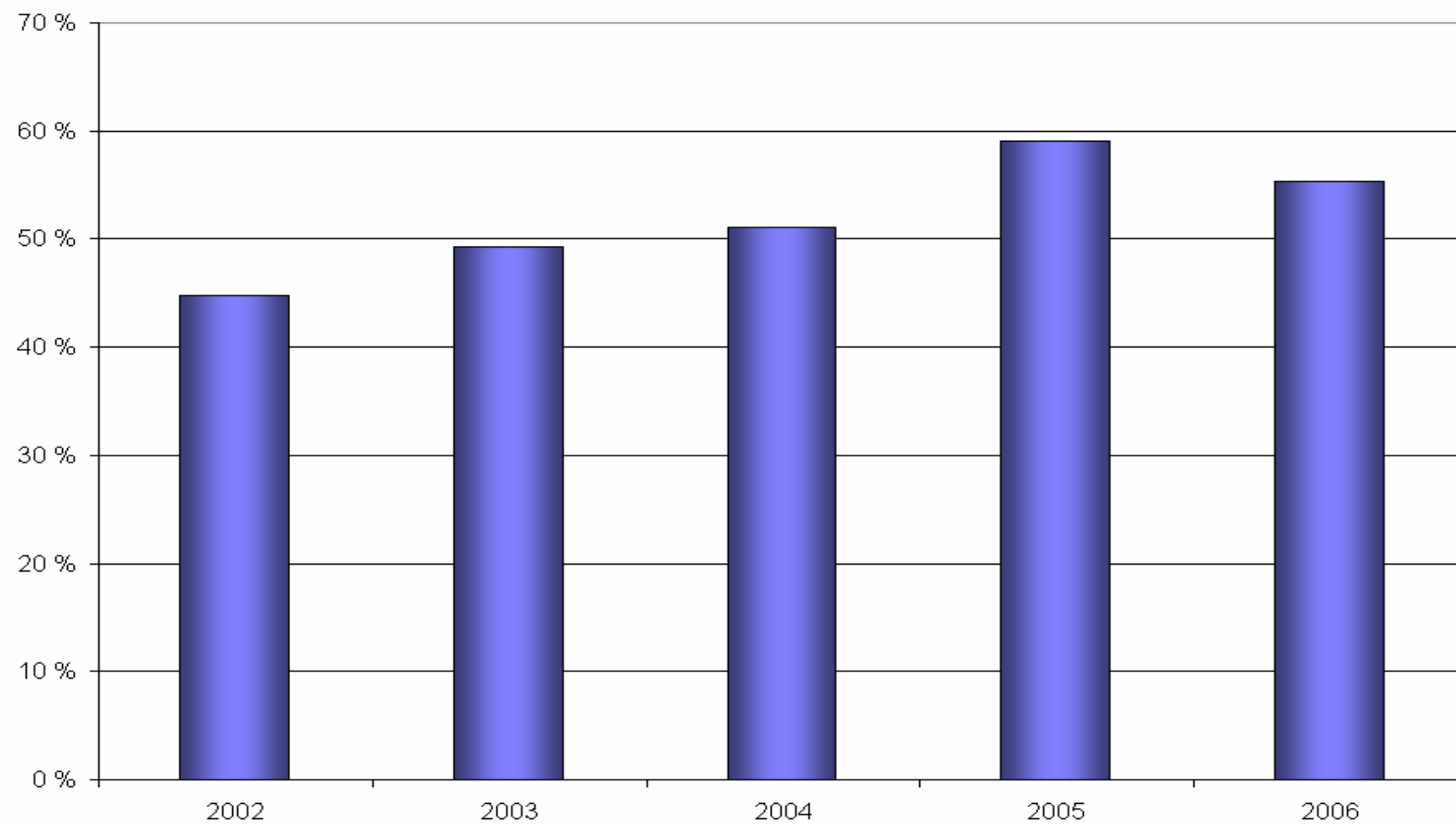
Return on Equity %



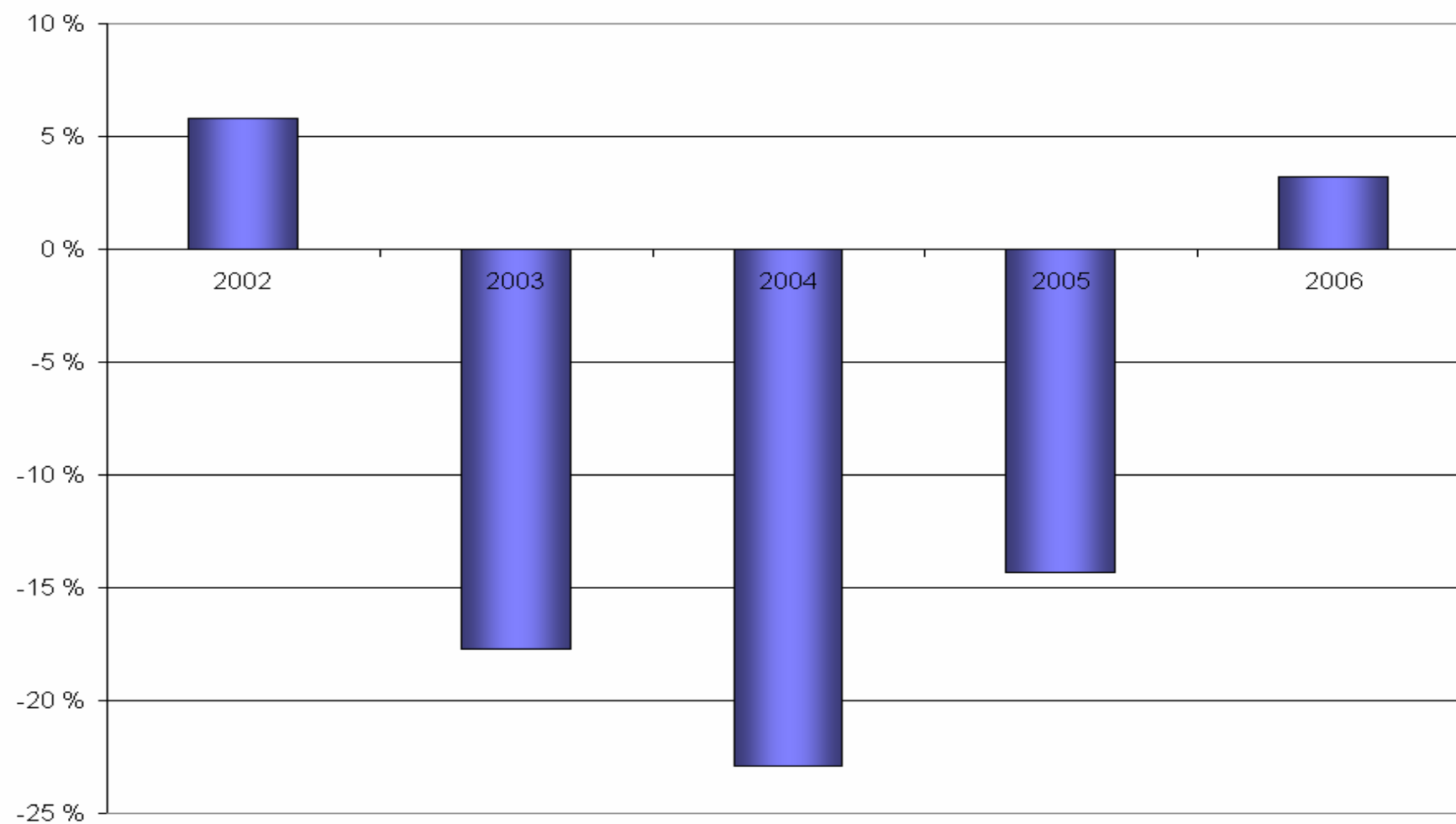
Return on Capital Employed %



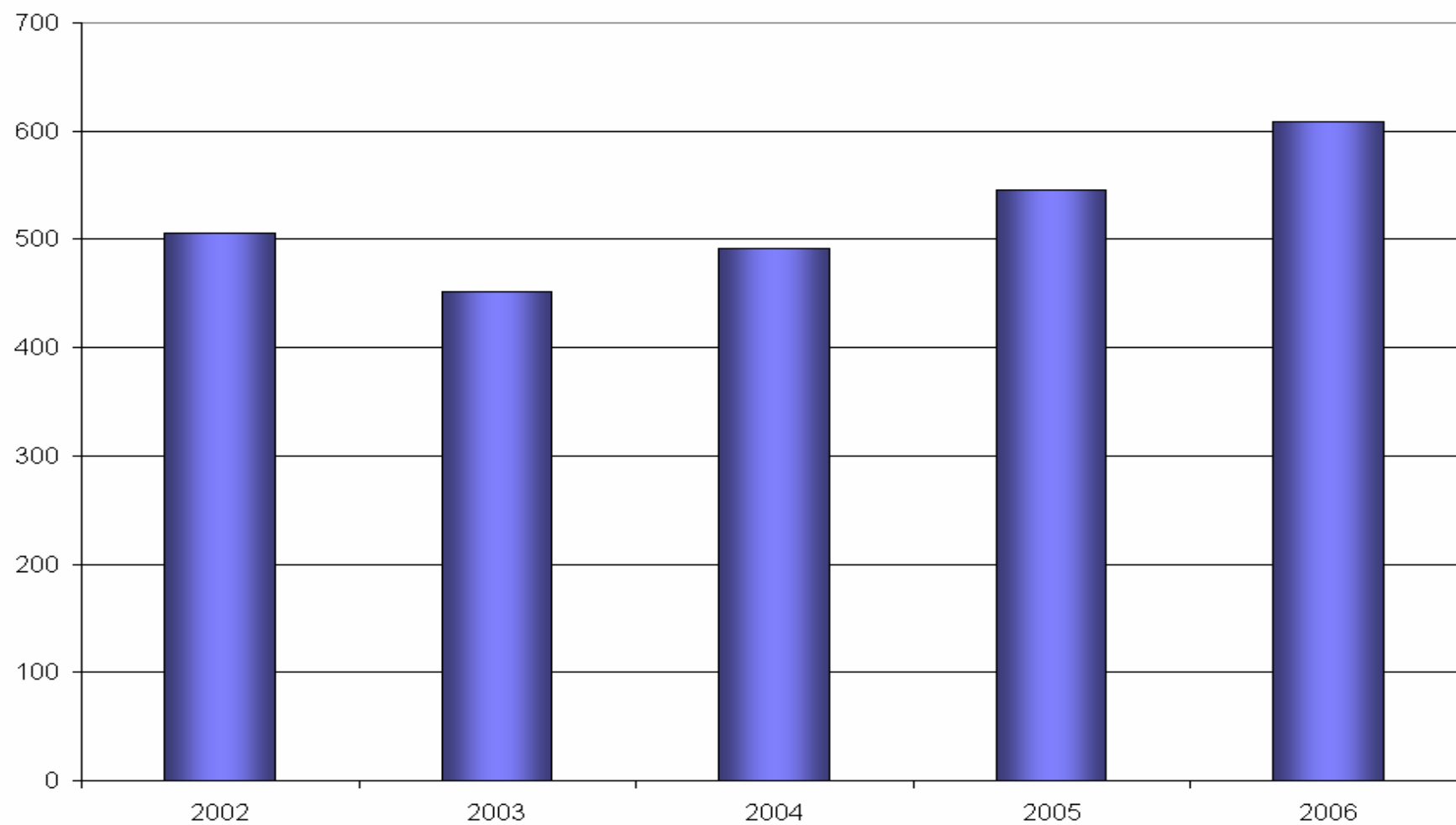
Equity Ratio



Gearing



Personnel (avg.)



The image features a dark blue background with abstract, glowing light patterns and horizontal lines. The word "TELESTE" is prominently displayed in the center in a bold, white, italicized sans-serif font.

TELESTE

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