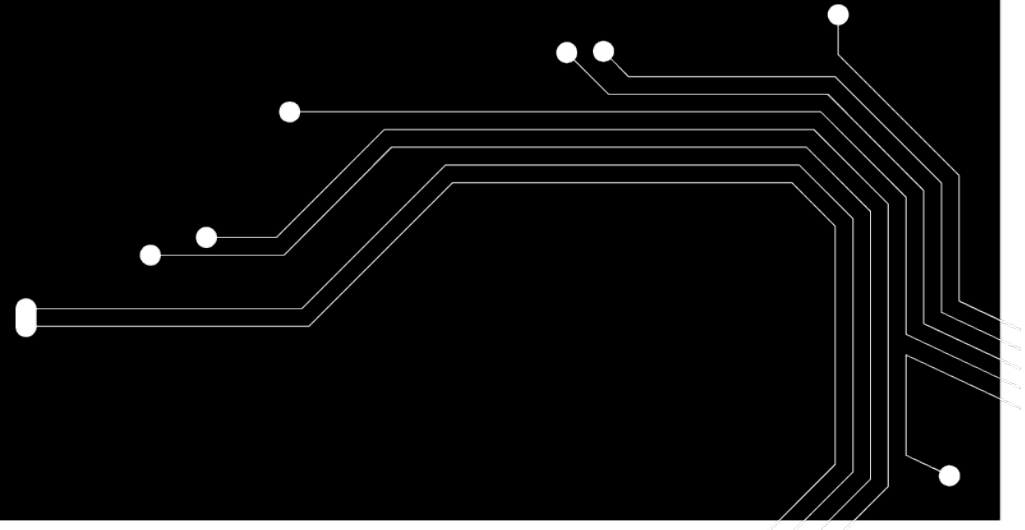


Result Q1 2010

JUKKA RINNEVAARA
CEO



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Market situation Q1 / 2010

Video and Broadband Solutions

- **Market situation continues to be relatively difficult**
- **There are tentative signs of a slight pick-up in the market**
- **There is a need for increased network capacity**
- **Ordering decisions involving some important video surveillance projects have been delayed**

Network Services

- **The cold winter in Europe slowed down and hampered network deliveries, in particular**
- **Otherwise, the market situation is stable**

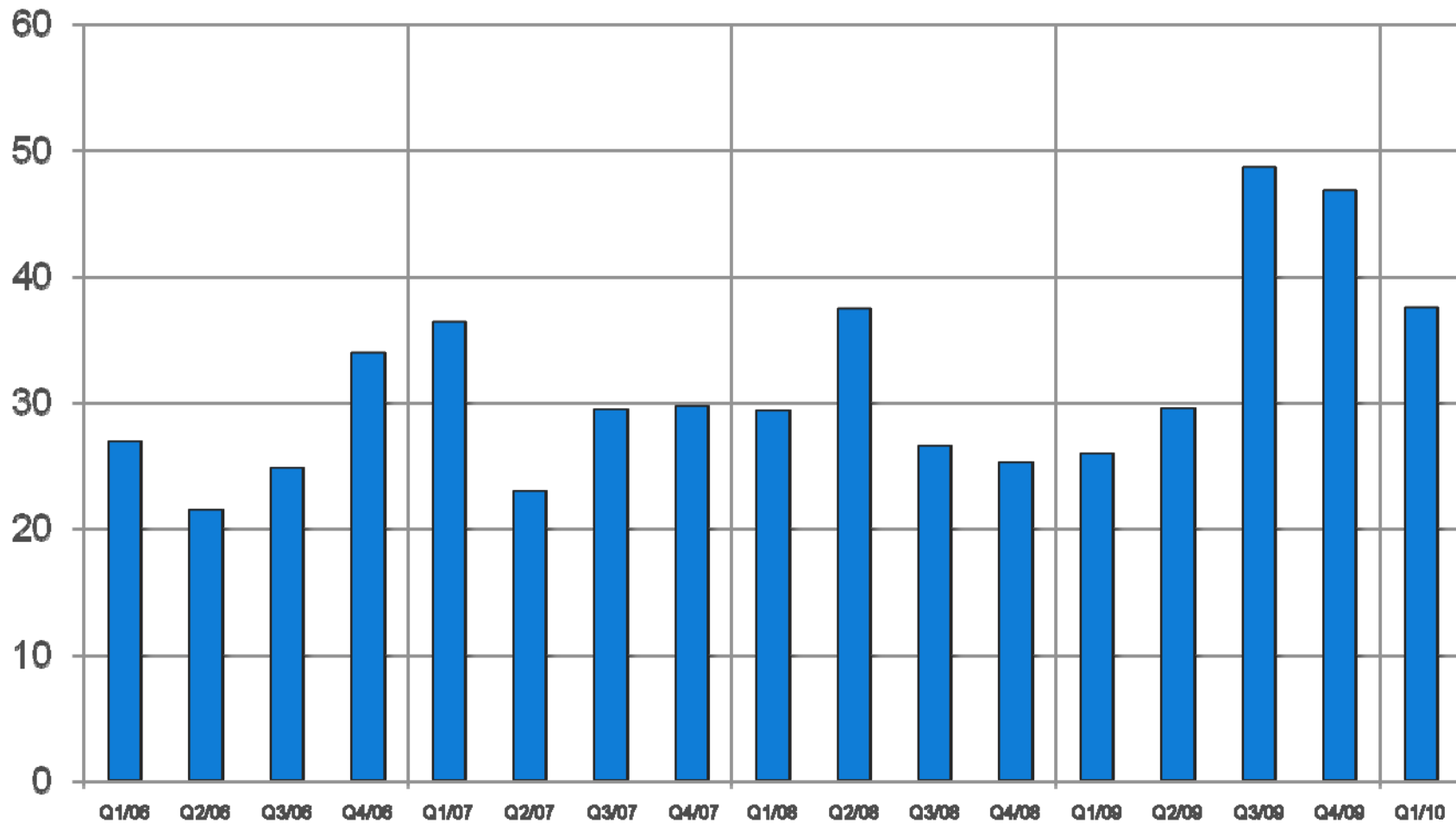
RESULT Q1 - Group

	Q1 2010	Q1 2009	Change%
Orders Received	37.5	26.0	44.3 %
Net Sales	39.1	25.6	52.7 %
EBIT	0.8	-1.2	n/a
EBIT %	2.1 %	-4.7 %	n/a
Net Profit for the Period	0.5	-1.2	n/a

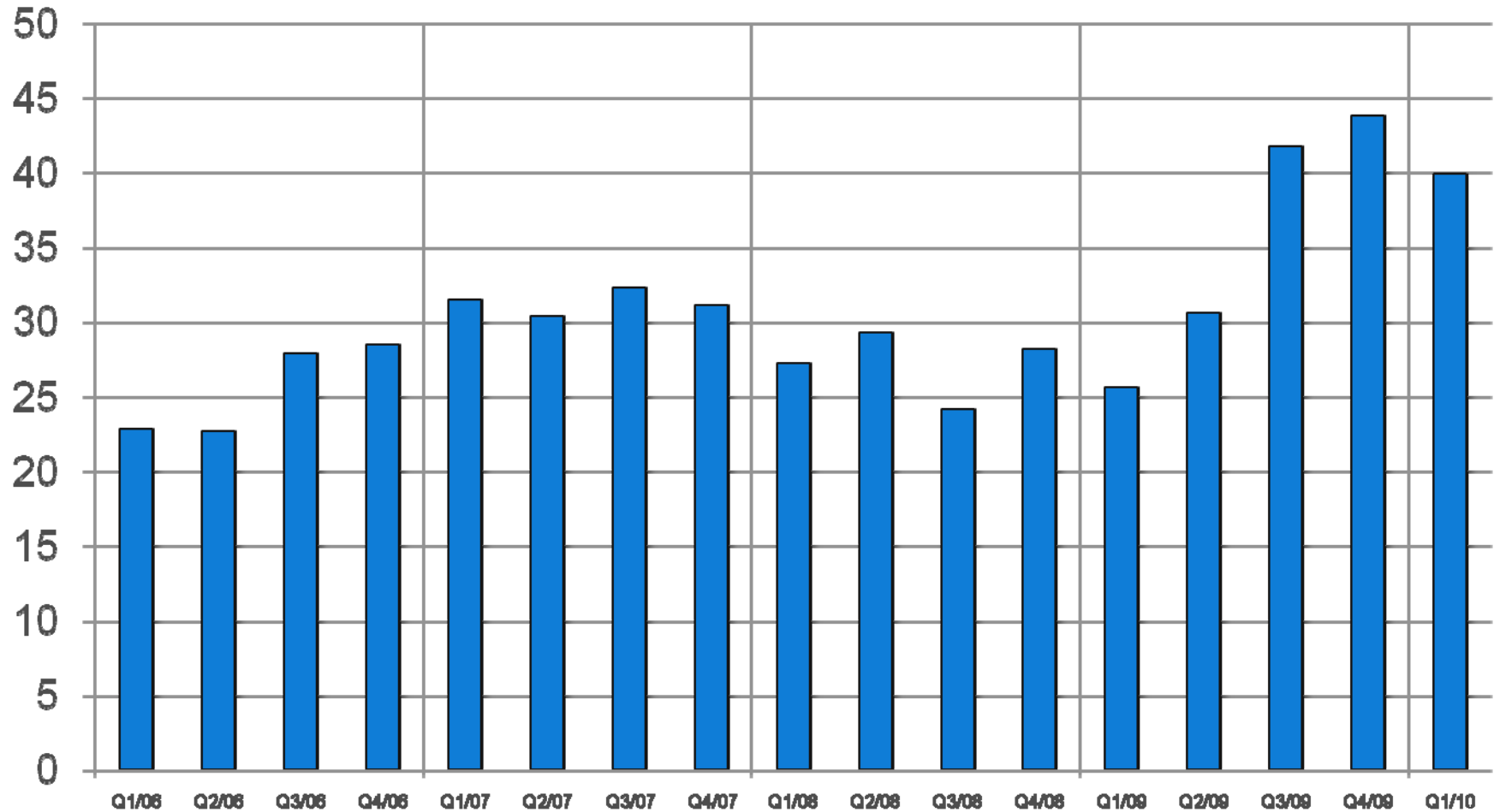
RESULT Q1 - Video and Broadband Solutions (VBS)

	Q1 2010	Q1 2009	Change%
Orders Received	18.6	17.3	7.4 %
Net Sales	19.1	16.9	12.7 %
EBIT	0.6	-1.5	n/a
EBIT %	2.9 %	-8.7 %	n/a

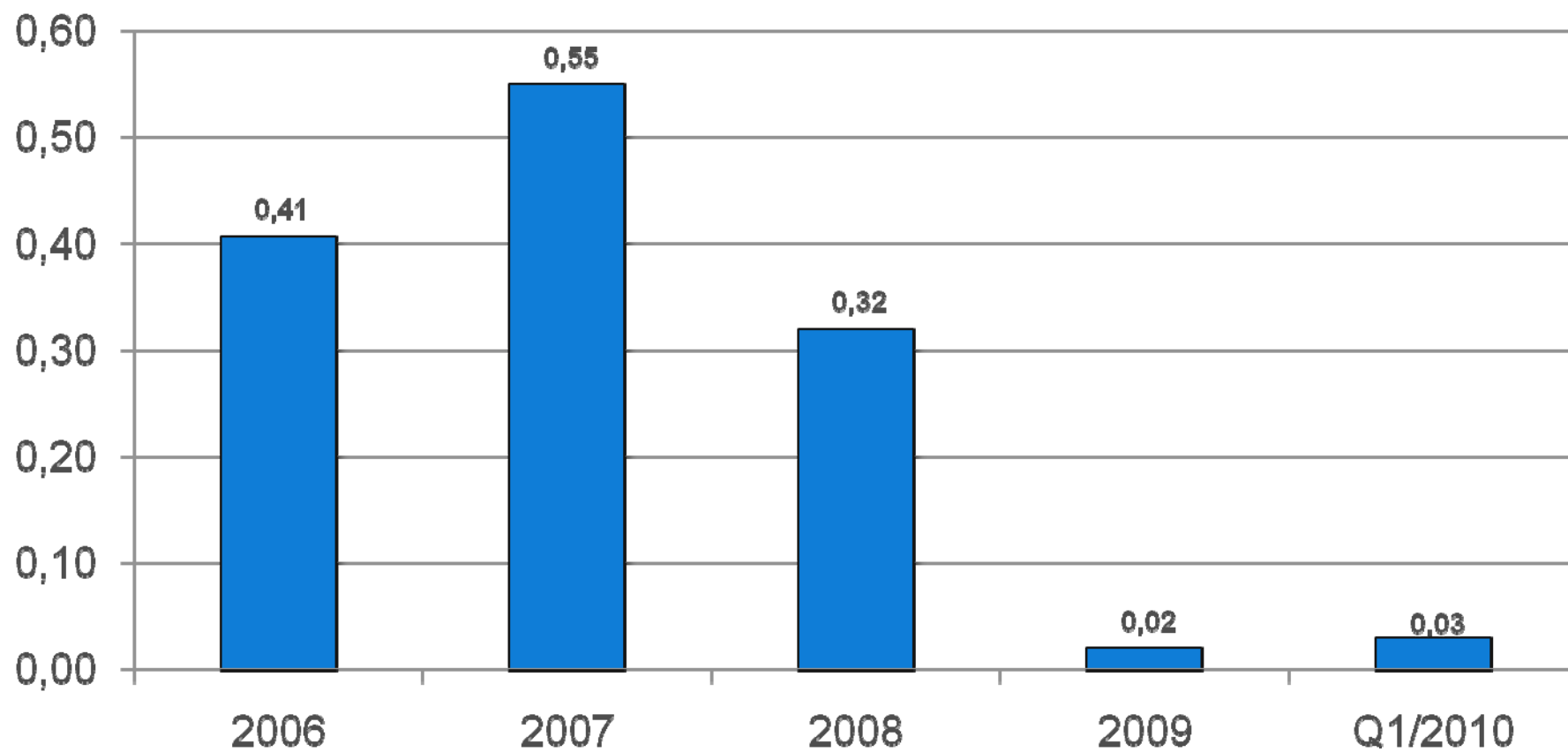
Orders Received by Quarters



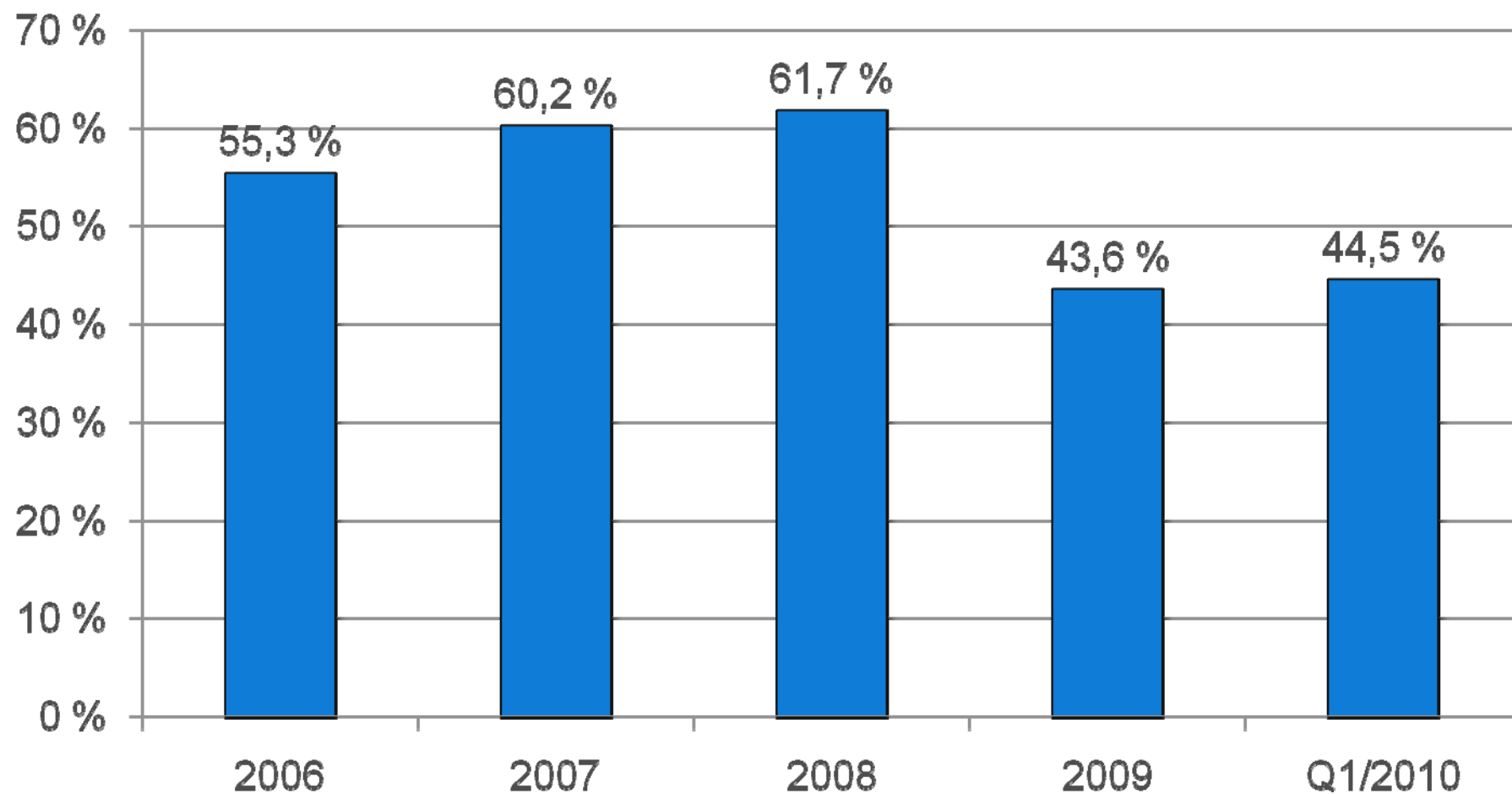
Net Sales by Quarters



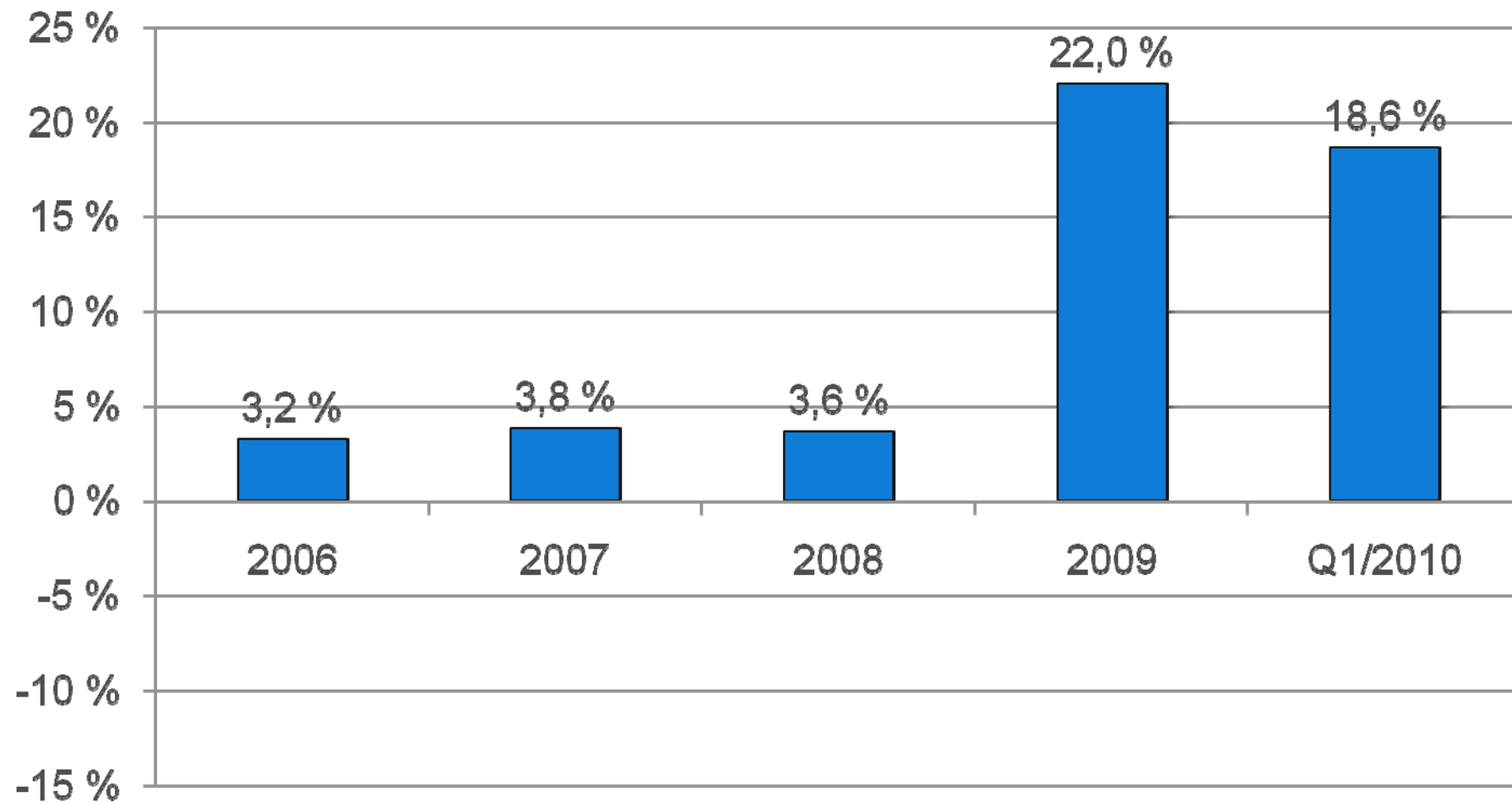
EPS



Equity Ratio



Gearing



Outlook

- **Cautious approach to network investments is likely to continue among the operator clientele of Video and Broadband Solutions. Nevertheless, we believe the deliveries will continue at least on the level of 2009.**
- **We estimate the demand from the current clientele of Network Services to continue steady. The realized acquisitions ensure that the net sales will improve considerably from last year.**
- **Due to the increased net sales and the adaptation of costs we estimate the operating profit to improve clearly over 2009.**

